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Message Text

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11
ACTION XMB-04

INFO OCT-01 EUR-12 EA-06 ISO-00 AID-05 CIAE-00 COME-00

EB-07 FRB-03 INR-07 NSAE-00 RSC-01 TRSE-00 OPIC-03

SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 PA-01 PRS-01

USIA-06 ACDA-05 DODE-00 PM-03 L-02 NASA-01 NSC-05

OES-03 OC-05 CCO-00 OTPE-00 FCC-01 BIB-01 /092 W
---------- 108898
R 310905Z JAN 75
FM AMCONSUL ANTWERP
TO SECSTATE WASHDC 1017
INFO AMEMBASSY JAKARTA
AMEMBASSY BRUSSELS

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E.O. 11652: N/A
TAGS: ETEL, BTIO, BE, ID, NL
SUBJECT: SWITCHING EQUIPMENT FOR INDONESIAN DOMESTIC SATELLITE COMMUNICATION SYSTEM.

REF: ANTWERP 445 AND JAKARTA 103

BRIEF ARTICLE IN JANUARY 29 EDITION OF FINANCIEEL ECONOMISCHE TIJD, ANTWERP DAILY FEATURING ECONOMIC AND FINANCIAL NEWS, STATED THAT PHILIPS HAD BEEN AWARDED 500 MILLION GUILDER CONTRACT BY "INDONESIAN PTT" FOR MODERNIZING TELEPHONE SYSTEM IN JAKARTA AND THAT PROJECT WAS BEDING FINANCED BY ALGEMENE BANK NEDER-LAND AND GUARANTEED BY DUTCH GOVERNMENT.

I SPOKE ON JANUARY 30 WITH OFFICIAL OF BELL TELEPHONE MFG. CO (ITT'S BELGIAN SUBSIDIARY) WHO CONFIRMED REPORT. HE STATED THIS REPRESENTS ROUGHLY HALF OF AMOUNT INVOLVED IN CONTRACTS FOR SWITCHING EQUIPMENT FOR DOMESTIC SATELLITE COMMUNICATION SYSTEM IN INDONESIA, AND THAT BELL WAS STILL HOPEFUL OF OB-
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TAINING CONTRACT FOR MOST OR ALL OF REST. HE STATED CONTRACT

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WITH PHILIPS INVOLVES INSTALLATION OF EXCHANGES IN LARGE CITIES SUCH AS JAKARTA WHILE PORTION WHICH BELL HOPES TO GET WOULD COVER OUTLYING ISLANDS.

COMMENT: INDONESIA HAS APPARENTLY TAKEN MORE TIME TO AWARD CONTRACTS FOR SWITCHING EQUIPMENT THAN ANTICIPATED BY BELL, WHICH HAS HAD NEGOTIATING TEAM IN JAKARTA SINCE JANUARY 2. BELL PRESIDENT AND MANAGING DIRECTOR PEPERMANS WILL PROBABLY FLY TO JAKARTA ON FEBRUARY 2 IN ATTEMPT TO MOVE MATTER TOWARDS A DECISION.FISHER

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Disposition Authority: GolinoFR
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Disposition Date: 28 MAY 2004
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TAGS: ETEL, BTIO, BE, ID, NL, BELL TELEPHONE CO
To: STATE
Type: TE
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